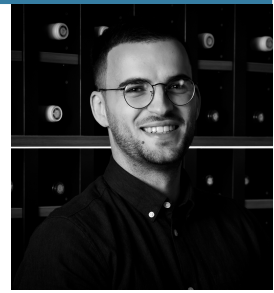

BAPTISTE GENTIL



Birth : 06/17/1993

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Driving Licence ✓

Career Objective

Wine professional in the first place, I am now specialized in trade and marketing of wines and spirits. I want to use my knowledge of markets and products to evolve in a dynamic company as Export Manager.

I am open minded, efficient and willing to catch the best opportunity.

Work Experience

FEBRUARY - SEPTEMBER 2019 - WINE MERCHANT - CAVEAU MOILLARD MEURSAULT FRANÇOIS MARTENOT GCF - MEURSAULT

- Tasting room management
- Dealing with trade and marketing departments of a world class company : Grands Chais de France
- Wine tourism guide
- Tasting and selecting references

AUGUST 2018 - ASSISTANT WINEMAKER - ATTEMS FRESCOBALDI - FRIULI

- Maintain the exchanges with a consultant from Bordeaux
- Winemaking process

MARCH - MAY 2018 - CELLARHAND - VILLA MARIA - MARLBOROUGH

AUGUST - NOVEMBER 2017 - ASSISTANT WINEMAKER - CASTELLO DI NIPOZZANO FRESCOBALDI - TUSCANY

- Managing winemaking team
- Winemaking process

JULY - NOVEMBER 2016 - LAST INTERNSHIP - CAVE COOPÉRATIVE UNIRE - RÉ ISLAND

- Set up of an experiment about biological protection using non-*Saccharomyces* yeast Primaflora during winemaking
- Winemaking process of white, red and rosé wines, pineau des charentes
- Cognac distillation campaign

SEPTEMBER 2015 - JUNE 2016 - STUDENT BRAND MANAGER - RED BULL

- Set up of trade and marketing strategy in Dijon
- Set up of national and international events

SEPTEMBER - OCTOBER 2015 - WINEMAKING INTERNSHIP BEFORE DNO (NATIONAL DIPLOMA OF OENOLOGIST) - BOUCHARD AINÉ ET FILS - BEAUNE - BURGUNDY

- Winemaking from harvest receipt to barrel growing

APRIL - JUNE 2015 - VINEYARD INTERNSHIP - DOMAINE LECHENEAUT - NUITS ST GEORGES - BURGUNDY

- Improvement of vine and wine knowledge by working in the vineyard and in the cellar
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Skills & Qualities

- ✓ Product knowledge
- ✓ Wine and spirits tasting
- ✓ Team management
- ✓ Sale & negotiation techniques
- ✓ Work experiences in national and international companies
- ✓ 
- ✓ Adaptability
- ✓ Very good presentation & client relationship
- ✓ Fighter and adventurer

NOVEMBER 2013 - AUGUST 2015 - SALES ASSISTANT JULES COMPANY - TOISON D'OR DIJON

- Management of cash register and changing rooms
- Set up of shop windows
- Welcoming, contacting, advising clients

AUGUST 2013 - SALES ASSISTANT JULES COMPANY - TOISON D'OR DIJON

- Same skills

Studies

2019 : MASTÈRE SPÉCIALISÉ COMMERCE INTERNATIONAL DES VINS & SPIRITUEUX - BURGUNDY SCHOOL OF WINE AND SPIRITS BUSINESS

2015 - 2017 : DIPLOME NATIONAL D'OENOLOGUE (NATIONAL DIPLOMA OF OENOLOGIST) - INSTITUT UNIVERSITAIRE DE LA VIGNE ET DU VIN - UNIVERSITY OF BURGUNDY

2013 - 2015 : BACHELOR OF SCIENCE CELLULAR BIOLOGY AND PHYSIOLOGY OPTION MICROBIOLOGY AND PHYSICAL CHEMISTRY OF FOOD (AVERAGE : 12,41) - UNIVERSITY OF BURGUNDY

2011 - 2013 : MEDICAL STUDIES (AVERAGE : 11,69 AT PHYSICAL THERAPIST EXAM) - UNIVERSITY OF BURGUNDY

2011 : HIGH SCHOOL DIPLOMA SCIENCE EUROPEEN MENTION - MONTCHAPET HIGH SCHOOL DIJON

Languages

- Fluent English
- High School level in Spanish
- Knowledge of Italian

Miscellaneous

- WSET 2
 - Driving licence, Forklift licence
 - Travelling abroad in Europe (Durham, Berlin, Amsterdam, Barcelona, Budapest, Rome, London, Florence, Milan, Trieste, Venice, Cinque Terri...)
 - Interests : fashion, sports (Tennis competitions, gym), music
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